



Dynamic Business Solutions

Improving business life through technology.

April 2006



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Dynamic Business Solutions to Participate in the Avon Walk for Breast Cancer

The weekend of May 20th and 21st DBS will travel to Boston and walk almost 40 miles with thousands of other men and women to help find a cure for breast cancer, as part of the Avon Walk for Breast Cancer.

We will walk a marathon one day and a half marathon the next. We have committed to the training and fundraising required to participate in this life-changing event. The net proceeds from this event (and others across America) will support non-profit breast health programs, as well as medical research to help find a cure for breast cancer.

This year, over 180,000 women in the United States will be diagnosed with breast cancer.

Over 40,000 will die.

That's why we're walking.

To do something big.

To be a part of something special, and something very, very important.

We hope that you'll be a partner with us in this effort.

Each walker must commit to raising at least \$1800 ~ a total of \$7200 for our team. Maybe we're crazy--but if this is what it takes to find a cure, and help our many friends and family who are breast cancer survivors--we'll be there.

If you're interested in making a fully tax-deductible donation to help us meet our goal, please mail your check (made payable to 'Avon Walk for Breast Cancer') to us at 1035 Hinesburg Road, South Burlington, VT 05403.



Sage Software Releases Customer Insights!

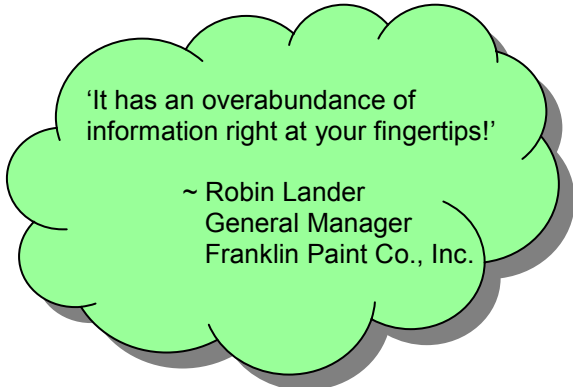
The most important asset to the success of any business is their customers. Now more than ever, building customer loyalty is critical in any business. Today, consumers have so many options available. Not only is there local competition, but with the surge of e-commerce, there are now unlimited places for your customers to spend their money. Gain the competitive edge you need to retain your current customers, and acquire even more! Sage PFW ERP Customer Insights provides you with the tools you need to provide superior customer service.

Empower your personnel with the information they need to proactively satisfy your customers, and allow them to enjoy fast, personalized attention with every interaction. With Customer Insights your employees will be informed on all aspects of the customer so they can quickly respond to inquiries, effectively sell more products, and quote accurate product pricing. Customer Insights will facilitate quick access to detailed credit status, pricing, quotes, orders, sales information, history information, and...the list goes on! You can even use flexible PivotTable functionality to pinpoint vital information. The more customer knowledge you have, the easier it is to provide exceptional service and create new revenue opportunities in your existing customer base.

Here are just a few of the exciting features of Sage PFW Customer Insights:

- Access Business Critical Information—Empower your staff with quick and easy access to comprehensive information on your customers.
- Streamlined Integration—Customer Insights captures critical information from several Sage PFW modules, and brings it together in one, easy to navigate screen, creating one complete 'snapshot' view of your customer.
- Build Customer Loyalty—Quickly satisfy customer inquiries and provide an unparalleled customer experience that will keep your customers coming back for more!
- Quote Accurate Product Pricing—Gain customer confidence and loyalty by providing accurate quantity discounts and price specials that maintain your profit margins.
- Effectively Sell More Products—Know what your customers need to order, before they do! Powerful, sophisticated sales analysis tools help identify sales opportunities based on ordering trends, resulting in a boost to your bottom line.
- Secure Business Integrity—Protect your most valuable asset, your customer data. The tight security of Sage PFW software ensures your vital customer information is protected while providing reliable and accurate information.

This module is very affordably priced. If you're interested in learning more about the Customer Insights Module, please contact us.



'It has an overabundance of information right at your fingertips!'

~ Robin Lander
General Manager
Franklin Paint Co., Inc.

Sage Software April WebCast Schedule

Sage PFW—Introduction to Process Manufacturing

Platinum for Windows by Best (PFW) and BatchMasterPFW are now Sage PFW! In the highly competitive Process Manufacturing Industry you face ever-increasing, tough challenges that are as unique as your business. Along with meeting the demands of a educated consumer –eliminating standard batches, lowering operating costs, complying with government mandates, and managing international trade all loom as potential threats to the vitality of your business. Attend this free webcast to learn how this powerful system can help you be more competitive and profitable.

May 2, 2006 **12:00 pm—1:00pm**
May 23, 2006 **12:00 pm—1:00pm**

Sage PFW—Boost your bottom line with the latest Business Intelligence Tools

Hear more than just numbers—give your data a clear voice. Translate raw data from your Sage PFW system into facts that will help you make better, more informed decisions. Join Sage PFW's product expert to learn more about how you can improve your bottom line with powerful Business Intelligence tools.

May 3, 2006 **12:00 pm—1:00pm**

Sage PFW—Version 5.4 Unleashed and Unloaded!

Take advantage of this opportunity to explore many new features of Sage PFW 5.4! Whether you're a new user of the Sage PFW family of products or a long-time expert, this free webcast will introduce you to new tools that will save you time, improve your workflow, and eliminate unnecessary processes.

May 17, 2006 **12:00 pm—1:00pm**

Awesome Automation: Use Microsoft FRx to Organize & Deliver Reports for Greater Efficiency

Do you have a lot of reports to produce and distribute across your organization? Would you like to organize all the reports and documents you pull together at month-end into one convenient package? Do you wish your reports could be automatically generated and distributed for you? Maybe you want to make it easy for users to get access to FRx reports any time, and any place.

April 26, 2006 **12:00 pm—1:00pm**

Microsoft Dynamics Supply Chain Management Offer

From April 1st through June 16, 2006 when Microsoft Dynamics GP customers buy any three of the modules/granules listed below, they'll be eligible to receive the fourth from the list at no additional cost.

Invoicing	Requisition Management
Sales Order Processing w/Advanced Invoicing	Returns Management
Extended Pricing	eReturns
Order Management	Depot Management
Inventory Control	Contract Administration
Bill of Materials	Service Call Management
Advanced Distribution	eService Call
Advanced Picking	Preventative Maintenance
Available to Promise	Tech Assist
Purchase Order Processings/Receivings	eTech
Landed Cost	
PO Generator	

For more information, or if you are interested in taking advantage of this offer, please contact Tanya at 802-383-1600, or via e-mail at Tanya@d-b-s.com.

(Note—The fourth module/granule available at no additional cost will be the one with the lowest SLP. Enhancement/Service Plan Fees apply to all modules/granules purchased.)



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Phone: 802-383-1600
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Improving Business Life Through Technology.



You can access our newsletter on the web or if you would like to receive the newsletter via email please call Tanya at ext. 221 or email tanya@d-b-s.com.

Staff In-Service Training

We're planning in advance! Dynamic Business Solutions' staff will be involved in day-long training sessions, keeping current on hardware and software, on the following dates:



- Friday, April 21, 2006
- Friday, May 19th (Avon Walk!)
- Friday, June 16, 2006
- Friday, July 21, 2006

Please note, that some of these meetings will be off-site and we will be available for emergencies only on a limited basis. If you need software support, here are some helpful tech-support numbers.

- Sage Abra - 800-424-9392
- Sage PFW Process Manufacturing - 800-333-5524
- Microsoft Business Solutions - 800-456-0025
- Sage PFW - 800-333-5524

Thank you for your cooperation!

Tip of the Month From Dynamic Business Solutions Excel Shortcut and Function Keys

The following lists contain CTRL combination shortcut keys, along with descriptions of their functionality.

CTRL+!

Applies the Number format with two decimal places, thousands separator, and minus sign (-) for negative values.

CTRL+-

Displays the Delete dialog box to delete the selected cells.

CTRL+'

Copies a formula from the cell above the active cell into the cell or the Formula Bar.

CTRL++

Displays the Insert dialog box to insert blank cells.

CTRL+1

Displays the Format Cells dialog box.

CTRL+Y

Repeats the last command or action, if possible.

CTRL+S

Saves the active file with its current file name, location, and file format.

