



Dynamic Business Solutions

Improving business life through technology.

November 2006



Inside this issue:

[DBS Exhibits at 2006 Sage Summit](#) **1**

[iConx2 by Dynamic Business Solutions](#) **2**

[iLaunch2 by Dynamic Business Solutions](#) **2**

[MS Dynamics GP and Sage PFW Promotions](#) **3**

[Tip of the Month](#) **4**

Dynamic Business Solutions Exhibits at 2006 Sage Summit!

Dynamic Business Solutions exhibited at the 2006 Sage Summit, November 5-8, 2006, at the Gaylord Opryland in Nashville, Tennessee. Over 2000 Sage Software customers attended this event, as well as several DBS customers.

As our first foray into exhibiting, Sage Summit was a success. We offered product demonstrations of our custom products for the Sage family—iKnow2, iConx2 and iDox2, and got to meet many Sage Software contacts, software developers, and Sage Software users. We came back with lots of new ideas, and invigorated and excited about our current product offerings.

Next year's Summit promises to be another great event, and will be held November 3-6 at the New McCormick West Convention Center in Chicago. Stay tuned for more information about this exciting event! We hope we'll see you there!



ACT!
by Sage

SAGE PFW

SAGE ABRA

iConx2 by Dynamic Business Solutions

iConx2 brings the power of ACT! contact management to Sage PFW and Microsoft Dynamics GP users. iConx2 combined with ACT! fills the information void between your sales team and your internal accounting system. ACT! is designed to manage your prospects and Sage PFW and Microsoft Dynamics GP are designed to manage your customers. Together, your sales team can keep on top of your customers as well as their prospects, and your internal customer service team can harness all the information gathered in the sales cycle directly into Sage PFW or Microsoft Dynamics GP.

Product Highlights

System Manager:

- Assign individual users rights for some or all the of transfer functions
- All transfers and changes are logged for quick reference
- Full ACT! security integration

Transfer of Customers to ACT!

- Customers can be transferred to ACT! either individually, by customer class, by customer name, by sales rep or by territory
- The transfer process populates the Company information and contact information if available
- Identifies customers that are missing from ACT!

Transfer of Contacts or Companies from ACT! to Sage PFW or Microsoft Dynamics GP

- Depending on how you are using ACT!, iConx2 allows the transfer of either the contact information or the company information directly into Sage PFW or Microsoft Dynamics GP.
 - No Re-keying
 - No typos
 - No worries

Benefits of ACT! Integration with Sage PFW or Microsoft Dynamics GP

- ACT! is MSSQL based which gives it great stability and scalability.
- ACT! can synchronize via a VPN or via the WEB out of the box!
- ACT! has Palm and PocketPC interfaces out of the box!
- ACT! is easy to use, easy to learn, easy to manage.
- ACT!'s price makes it a good value, iConx2 makes it a better value!

If you're interested in learning more about iConx2, or would like a demonstration, please contact Tanya at 802-383-1600, or via e-mail at Tanya@d-b-s.com. You can also find more information on our web site at www.d-b-s.com/prodsol/dbsprods.

iLaunch2

FREE Flexible - Crystal Reports Viewer!

Want to run Crystal Reports without having Crystal installed?

Miss the Report Distribution Expert?

Want to run reports directly to a PDF or XLS?

Concerned about Login Security?

iLaunch2 Product Highlights

- Work with V7x to V11 Crystal Reports.
- Has encrypted User ID and Password for SQL logins
- Individual settings for each report
- Viewer has grouping, exporting, searching and printing.
- Able to load the 'Viewer' and/or the 'Creator' with a switch during setup.
- All .Net



This product can be downloaded for **FREE** on our web site. Just go to <http://www.d-b-s.com/prodsol/dbsprods.html> and click on 'DBS Support Center,' then go to the download section. If you have questions about this product, or the download, please contact us.

Exciting Promotions for Existing Microsoft Dynamics GP Customers

From now through December 22, 2006, Microsoft Dynamics GP customers are eligible to receive the following promotional discount on additional users.

Professional Edition Customers

Buy 5 Additional Users and receive the 6th at no additional cost

Standard Edition Customers

Buy 3 Additional Users and receive the 4th at no additional cost

This offer cannot be combined with any other offer, but can be used more than once on an order. Enhancement fees apply.

From November 1, 2006 through January 31, 2007, existing Microsoft Dynamics GP customers are eligible for the following offer on additional modules.

When you buy any two modules/granules you can receive the third at a 50% discount or;
When you buy any three modules/granules you can receive the fourth at no additional cost.

This offer cannot be combined with any other offer, but can be used more than once on an order. Enhancement fees apply. Module/granule available for either the 50% discount or for no additional cost must be the one with the lowest Suggested List Price.

If you're interested in taking advantage of either of these promotions, please contact Tanya at 802-383-1600, or via e-mail at Tanya@d-b-s.com

Save on Sage PFW Modules!

From now until December 28th, you can save on Sage PFW modules, plus deduct your investment on your 2006 taxes!

Process Manufacturing Modules—10% off one, 15% off two or more!

Costing—Maximize profits with smarter product cost management
Formulas—simplify and streamline formulation while improving security
Labeling—automated accuracy every time you print
Laboratory—transform ideas into profit-generating products
Inventory Pro—real-time information on materials, containers, costs and finished goods
Materials Requirements Planning—reliable inventory forecasting and precision tracking
Material Safety Data Sheets—compliance for virtually any government-mandated requirement
Order Entry Pro—quick access to customer information, pricing, orders and more
Production—production scheduling, batch sizing, and all production data in one place
Purchasing Pro—lower costs, expedite deliveries, and enhance vendor relationships

Modules with Global Reach—15% to 20% off!

Multi-Currency Manager—flexible, efficient conversions for global transactions	15% OFF
Premier Ledger—sophisticated financial tracking and analysis	15% OFF
Premier Financial Suite—the ultimate financial management tools	20% OFF

If you're interested in taking advantage of either of these promotions, please contact us!

Dynamic Business Solutions Holiday Schedule

- **Thanksgiving** — Closed Thursday, November 23rd and Friday, November 24th
- **Christmas** — Closed Monday, December 25th and Tuesday, December 26th
- **New Year's Day** — Closed Monday, January 1st





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Improving Business Life Through Technology.



You can access our newsletter on the web or if you would like to receive the newsletter via email please call Tanya at ext. 221 or email tanya@d-b-s.com.

Staff In-Service Training

We're planning in advance! Dynamic Business Solutions' staff will be involved in day-long training sessions, keeping current on hardware and software, on the following dates:



- December 15, 2006
- January 19, 2007
- February 16, 2007
- March 16, 2007

Please note, that some of these meetings will be off-site and we will be available for emergencies only on a limited basis. If you need software support, here are some helpful tech-support numbers.

- Sage Abra - 800-424-9392
- Sage PFW Process Manufacturing - 800-333-5524
- Microsoft Business Solutions - 800-456-0025
- Sage PFW - 800-333-5524

Thank you for your cooperation!

Tip of the Month From Dynamic Business Solutions Excel Keyboard Shortcuts

- F2: Edit a cell's contents.
- Ctrl-1: Open the Format Cells dialog.
- Ctrl-Page Up: Move to the next sheet in the workbook.
- Ctrl-Page Down: Move to the previous sheet in the workbook.
- Ctrl-Shift-": Copy the value from the cell above into the current cell.
- Ctrl-': Copy the formula from the cell above into the current cell.
- Ctrl-R: Fill contents of active cell into selected cells to the right.
- Ctrl-D: Fill contents of active cell into selected cells down.
- Ctrl-`: Toggle between showing cell values and formulas in cells.
- Ctrl-\$: Set selection to currency format with two decimal places.

